

Somchan Thatsanaphon has spent 10 years in government and commercial procurement with manufacturing contracts. Experience in manufacturing engineering, blue print, GD&T, Sam's, WAWF, solicitation, proposals, federal research and coordinating outreach, and workshops. Giving small businesses support in small business certifications for Women, 8a, SDB, Veteran Owned certifications. Somchan is dedicated to provide our clients with excellence services. Somchan has proven that she has helped many small business understand how to go after government contracts and won many awards for large contracts working with Rock Valley College a community college in Illinois. She works with communities outreach, sat on community boards and create pathways for kids in local schools dist. Her background in finances helps small business growth and having a family owned business helped her understand what it takes to get where you need to go as a small owned business. She provides area of expertise in manufacturing, understands CNC mills, lathe, and EDM. She understands overall manufacturing industries.

Somchan is the Prime Contractor Program Coordinator for Cross Timbers Procurement Center (CTPC) at The University of Texas at Arlington. She provides help to small, large, primes, and government companies with one-on-one counseling, work shop, outreach events, Bid matches and meet small business goals. Provide companies find local and government contracts and help get register or update Sam's registration. She also can help small business with self-certifications or get certificated as Women, Veteran, Minority, SDB, 8a, Hub-zone and Service Disable Veteran owned. With all these services PTAC is to provide small and large businesses interested in securing government contracts. Somchan received her Manufacturing certificate through Tech Works at Rock Valley College and two years Finance Rock Valley College in Illinois.

Ms. Somchan has been recognized for her outstanding services in small business experience in manufacturing, machining, and government contracting. She has been helping small business understand how to do business with the government branches through PTAC Illinois. Ms. Thatsanaphon has help grown K-I Machine and other small business to expand their business to include several contracts from the DOD, DOE, Aerospace and Construction industries. She was on the front cover of Rockford Women's magazine in 2008 "Network yourself to success" and won business of the year award in 2009 and helped a small business win a large DOD contract in 2011. She sat on the board for Work Force Investment Board (WIB) and Board of Directors for Rockford Chamber of Commerce for over 3 years and was a member of the Women of Today Manufacturing (WOTM) organization for over 5 years. Ms. Somchan has worked with Alignment Rockford Career Awareness in helping kids create a pathway to Rockford School Dist. 205 creating a Readiness for kids that needs a career path to success.

Loren coordinates Cross Timbers' workshops, handles the center's social media efforts, and develops and coordinates marketing plans. She also assists clients with the Bid Match Service offered by Cross Timbers by helping small business owners to target their best NAICS codes and keywords within the system.

Loren's professional background experience includes working for small businesses working to develop client relations and marketing strategies. She served as Business Development Officer for one small business and helped the company acquire nearly one million in revenue that year.

Loren graduated from Texas Christian University with a B.A. in English. She also holds a Graduate Marketing Certificate from the Cox School of Business at Southern Methodist University.

She lives in Fort Worth. When she's not working Loren enjoys movies, reading, and riding her horse out at the barn.