

BIOGRAPHY

Robert F. Weiss



Robert F. Weiss is a thought leader in the Aeronautics, Defense, and Business Strategy space, with extensive business acumen experience and a proven ability to implement change and drive results. He is regarded as an inspirational leader and strategic visionary by his peers and mentees, and is regarded as an accomplished new business capture leader.

Mr Weiss retired from Lockheed Martin in December 2018 after serving in various leadership capacities, and a 34 year career in Aerospace and Defense. Prior to his retirement, he served as the Executive Vice President and General Manager of Advanced Development Programs (ADP), also known as the Skunk Works®, for Lockheed Martin Aeronautics. In this capacity, he was responsible for leading all ADP activities and personnel across the Aeronautics enterprise and leading ADP to its highest sales to date.

Prior to this role, Mr. Weiss held a number of critical positions to include serving as Executive Vice President of both the Operations and Global Sustainment organizations, as well as Vice President of the Business Development organization. With more than twenty years of program management experience he brings a consistent focus on cost, schedule and delivering customer value.

Throughout his 34 year career with Lockheed Martin, Mr. Weiss has been called on to drive enterprise level strategy and ensure mission success for customers. Additionally, he has demonstrated a commitment to developing new leaders and mentoring employees across all disciplines.

Prior to joining Lockheed Martin in 1985, Mr. Weiss served eight years as an officer in the U.S. Navy. He was an aircraft carrier-based S-3 Viking jet pilot, completing operational deployments to the Pacific and Indian Oceans. Following his active duty commitment, Mr. Weiss served an additional 16 years in the Naval Reserve retiring in 2000 with the rank of captain.

Mr. Weiss is a graduate of the U.S. Naval Academy and earned his Master of Science degree in Systems Engineering from the University of Southern California. He is a member of the Association of Naval Aviation, Air Force Association, Tailhook Association and the Logistics Officer Association.