

Emily L. Kimmett, Business Development Executive

Emily L. Kimmett has multi-industry experience as a Business and Proposal Development professional with experience in test engineering, marketing, state lobbying, UAS programs, and project management. In addition to performing all aspects of business development, she continues to work as a practitioner directly supporting clients as a Color Team Reviewer and Trainer. A published poet and U.S. Army veteran, she uses her eclectic experience to develop solutions tailored to client needs.

Emily joined Lone Star Analysis in 2018 supporting the Competitive Differentiation Group. Prior to joining Lone Star, she was an Independent Consultant specializing in U.S. Government requests for proposal management, strategy, social media usage, and writing and editing. In between stints as an independent consultant, she held roles related to strategy, business development, and project management for the defense industry. She worked for DynCorp International as a Senior Pursuit Strategy Manager. At Dell, she was a Marketing Manager for the security products portfolio and a Proposals Consultant. In these roles, she directly supported customers on contracts blending her expertise with writing and technical knowledge. Emily was also employed by CSC and L3 in various roles ranging from Test Engineer to Marketing Research/Planning Analyst.

Ms. Kimmett holds a Master of Public Administration degree from Troy State University and a Bachelor of Social Work degree from the University of West Florida. She is also a certified Project Management Professional (PMP) and Texas State Mediator.